

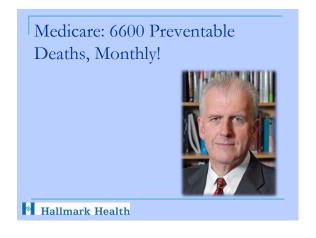


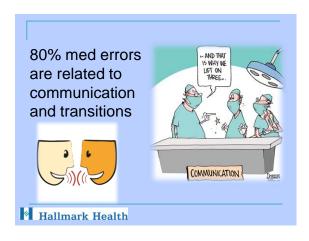


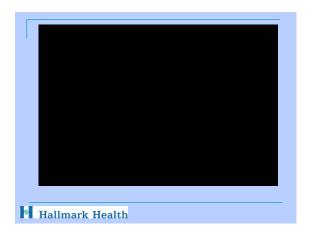
Hallmark Health – Community Hospital System North of Boston
 Non-academic, Non-profit
 2 acute care facilities
 234 licensed beds MWH
 134 licensed beds LMH
 HHMA: multispecialty practice
 Cancer Center
 Hybrid medical staff model
 Hospitalists
 70% admissions arrive through the ED
 65,000 ED visits per year
 Meditech IS base system











What happened your second day on the job?

\*\* Hallmark Health\*

- Definitions and Metrics: "the negotiation"
- What does "ready" for admission mean?
- What information is necessary transfer of care?
- Is there a standard practice?
- Who is responsible to transfer the patient?
- What does the patient really need during the first 8-12 hours?
- Are we transferring to a higher level of care?
- How often does a patient transfer to a higher level of care w/in 24 hrs. of inpatient arrival?
- What is the focus?
- What are we trying to accomplish?

Hallmark Health

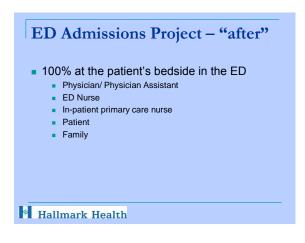






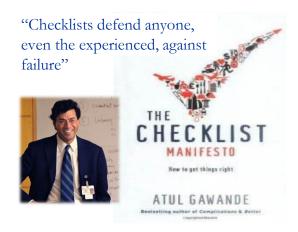












Do you want to make a mark on someone's life, or just do the tasks the rest of your career?

~Steve Jobs ~

